

REQUEST FOR EXPRESSIONS OF INTEREST

Avenue Jean-Paul II, 01 B.P. 1387, Abidjan, Côte d'Ivoire

Making Finance Work for Africa / PIFD

Email: m.o.agrebi@afdb.org / h.kamewe-tsafack@afdb.org

Tel: (+225) 20 26 35 67 / 20 26 30 65

1. The Making Finance Work for Africa (MFW4A) hereby invites Individual Consultants Firms to indicate their interest in the following Assignment: **Support the MFW4A Trade Finance Initiative (TFI)**.
2. The TFI aims to improve understanding of the trade finance market in Africa, promote regulatory compliance and build the capacity of local banks to introduce sophisticated products and grow their business. The ultimate goal is to overcome trade finance barriers in Africa.
3. The TFI is expected to help fill the knowledge and skills gaps in trade finance, and improve policy formulation and regulation through a combination of knowledge and information sharing, research, advocacy, policy dialogue, capacity building.
4. The TFI will foster a dialogue platform involving: African banks, African banking regulators/supervisors, relevant African development finance institutions active in the trade finance space, some international correspondent banks, interested development partners and other key stakeholders.
5. The consultant will support the MFW4A Secretariat in implementing the TFI and help mapping out a future work programme for MFW4A in Trade Finance. The services to be provided under the Assignment include:

5.1 Workshops

Support concept and agenda development, organization of the workshops and participate as presenter and/or facilitator in their delivery.

(i) Workshop with African local banks

A consultative workshop will be held with African local banks to discuss the challenges encountered in their correspondent banking relationships. Emphasis will be placed on the processing of trade finance applications originating from SMEs and options available to increase the positive response rate and reduce the trade finance gap.

(ii) Policy dialogue workshop with African banking regulators

Consultations will be held on regulatory issues with representatives of African central banks at a policy workshop. Participants will discuss their views and experiences on the implications of AML/CFT, KYC and Basel III for trade finance in Africa and explore how the impact can be mitigated.

(iii) Workshop with major correspondent banks operating in Africa

The workshop will explore practical solutions to the problem of shrinking correspondent banking relationships with Africa.

5.2 Webinars

Support the organization and delivery of webinars on trade finance in Africa, including, leading and facilitating as required.

5.3 Synthesis report

Prepare and a report (10-15 pages max without annexes) to capture lessons learnt from consultative meetings, insights and outcomes of the engagement with stakeholders.

6. Interested eligible consultants shall provide information on their qualifications and experience demonstrating their ability to provide the services (documentation, references for similar services, experience in comparable assignments, availabilities, etc.).
7. Eligibility criteria, establishment of the short-list and the selection procedure shall be in accordance with the “**Rules and Procedures for the use of Consultants**”, for projects financed under the African Development Bank window, May 2008 edition, revised in July 2012 which is available on the Bank’s website at <http://www.afdb.org>. The Bank is under no obligation to shortlist any consultant who expresses interest.

Selection Criteria

The candidate should have at least an MBA or Master’s Degree in Economics, Finance or a related field with a minimum of 5 years of relevant and professional experience in banking and trade finance.

- ✓ S/he should have strong leadership and working experience in Africa;
 - ✓ S/he should have excellent analytical, communication and writing skills; and
 - ✓ S/he should be able to communicate and write effectively in English and French.
8. The duration of the assignment is 20 non-consecutive days over a 6 months period starting June 15th, 2018.
 9. Interested Consultants may obtain further information at the address below during the Bank’s working hours: **8.30am – 6.00pm**.
 10. Expressions of interest must be received at the address below **no later than May 29th, 2018 at 6pm** local time and specifically mentioning “**Application for Support the MFW4A Trade Finance Initiative (TFI)**”.

For the attention of: **Mr. Mohamed Agrebi**
African Development Bank
Making Finance Work for Africa
P.O. Box: 01 BP 1387, Abidjan, Côte d'Ivoire
Tel: + 225 20 26 35 67
E-mail : m.o.agrebi@afdb.org

ABOUT MAKING FINANCE WORK FOR AFRICA

The Making Finance Work for Africa (MFW4A) Partnership (www.mfw4a.org) is a G8 initiative dedicated to supporting the efforts of African countries to strengthen their financial sector by coordinating and facilitating financial sector development initiatives, promoting closer collaboration among development partners and fostering exchanges among African stakeholders.

To support the activities of the Partnership, a Secretariat was established in 2008, and is hosted at the African Development Bank headquarters in Abidjan, Cote d'Ivoire. The Secretariat works to advance the overall goal of the Partnership by:

- Centralizing and disseminating financial sector knowledge;
- Convening partners and facilitating dialogue and exchanges on financial sector thematic and challenges; and
- Serving as a broker between supply and demand for financial sector assistance to help improve the coordination and efficiency of donor funding to Africa's financial sector.