

MFW4A 2014 PARTNERSHIP FORUM – Dakar, Senegal – King Fahd Palace Hotel
PRELIMINARY AGENDA

Day 0: Tuesday, 10th June

08:30 – 18:00 **MFW4A Side Meetings (By Invitation Only)**
Forum Pre-Registration

Day 1: Wednesday, 11th June

All day **Marketplace of Ideas**

08:00 – 09:00 **Registration and Networking Coffee**

09:00 – 09:30 **Opening Ceremony**
Stefan Nalletamby, MFW4A Partnership Coordinator
Central Bank of West African States (BCEAO) Representative
Senegalese Government Representative

Master of Ceremonies: **Belkacem Boutayeb**, Executive Senior Advisor, Consultant

09:30 – 11:00 **First Plenary Session: ‘Second Generation’ Development Finance – Innovative Approaches to Closing Gaps in Financial Intermediation (The World Bank)**
This session will explore new approaches to filling the intermediation gap in Africa by drawing on lessons from the successful implementation of ‘second generation’ development finance. It will draw inspiration from governance structures of DFIs, particular instrument design and methodologies and other practical examples, including some in Africa and in Asia.

Panel:

Michael Kawalya-Kagwa, General Manager, International Financing Division, Development Bank of South Africa (DBSA)

Youssef Saadani, Head of Economic Research, Deposit and Management Fund Morocco (CDG)

Thiru Namgial, Chief General Manager, Small Industries Development Bank of India (SIDBI)

Moderator: **Yira Mascaró**, Lead Financial Sector Specialist, The World Bank

11:00 – 11:20 **Networking Break**

11:20 – 11:30 **Breakout Sessions Introduction – Track A: Closing Gaps in Financial Intermediation**

11:30 – 12:30 **Breakout Sessions Track A**

Making Access to Funding a Reality for Family Farming (International Fund for Agriculture Development – IFAD / United Nations Capital Development Fund – UNCDF)

Panellists will explore the development of innovative agricultural financing, through the lenses of a financial institution and a smallholder farmer.

Panel:

Alou Sidibé, General Manager, Confederation of Financial Institutions (CIF)

Luyaku Loko Nsimpati, Representative to Senegal, IFAD

Ibra Kane, President of the farmer’s organisation of Kane

Accelerating Women’s Financial Inclusion in Francophone Countries (New Faces New Voices – NFNV)

Panellists will discuss the regulatory and policy environment, what impact mobile banking is having, and how banks are responding to the needs of women. The discussion will be informed by a brief study that will be presented at the beginning of the discussion on the state of women’s financial inclusion in several countries.

Panel:

Jean-Claude Masangu Mulongo, Former Governor, Central Bank of the Democratic Republic of Congo (DRC)

Fatou Sarr Sow, Lecturer and Director of the Gender and Scientific Research Laboratory, Cheikh Anta Diop University

Enhancing Affordable Housing Finance Markets in Africa (French Development Agency – AFD)

Panellists will engage in discussions on the main roadblocks identified by the financial sector to develop housing finance markets to the underserved population, sharing experiences and discuss models and innovative initiatives developed in emerging and other African countries.

Panel:

Alassane Bâ, Managing Director, Shelter Afrique

Mamadou Bocar Sy, Managing Director, Banque de l’Habitat du Sénégal (BHS)

Olivier Hassler, Housing Finance Consultant

Kane

Reki Moussa Hassane, Executive General Manager, Asusu SA

Moderator: **Axel de Ville**, Regional Office Manager, West & Central Africa, UNCDF

Moderator: **Anne-Marie Chidzero**, Chair, NFNV

Moderator: **Isadora Bigourdan**, Project Manager, AFD

12:30 – 13:45

Lunch

13:45 – 14:00

Breakout Sessions Introduction – Track B: Closing Gaps in Financial Intermediation

14:00 – 15:00

Breakout Sessions Track B

SME Finance: New Challenges (European Investment Bank – EIB / French Development Agency – AFD)

This session aims to provide an overview of different instruments developed since the G20 recommendations, including microfinance up-scaling, bank down-scaling, mobile banking, risk-assessment and risk sharing tools, community banks loans and guarantees from the perspective of both investors and intermediaries.

Panel:

Yann de Nanteuil, CEO, Société Générale de Banques of Senegal (SGBS)

Yann le Beux, Catalyst, Incubator Croissance des Technologies de l'Information et de la Communication (CTIC) Senegal

Anissa Kadi, Head of SME, Access Bank Liberia

Jesse Timbwa, Head of Credit & Legal, ABC Bank, Kenya

Moderator: **Heike Rüttgers**, Head of Portfolio Management and Policy, African, Caribbean, and Pacific (ACP) Investment Facility, EIB

Insurance in and for Africa: Managing Financial Risks (German Agency for International Cooperation – GIZ)

The objective of this session is to present and discuss the gap in financial risk protection in Africa, highlight and discuss best practices and promising instruments of financial risk transfer for various stakeholders.

Panel:

Thomas Olorundare Sunday, Director General, Nigerian Insurers Association (NIA)

Momath Ndao, Insurance Commissioner, Ministry of Economy and Finance, Senegal

Moderator: **Thomas Wiechers**, Advisor, Insurance Markets, GIZ/MFW4A

Trade Finance in Africa (African Development Bank – AfDB)

The main objective of this session is to disseminate key findings of a research project recently conducted by the AfDB, a survey on trade finance with data from approximately 275 commercial banks in Africa.

Panel:

Antoine Traore, Director for Bank Operations, BCEAO
Rachid Sekak, Former Director General of HSBC Algeria

Oluranti Doherty, Manager, African Export Import Bank

Arnaud Dornel, Lead Financial Sector Specialist, The World Bank

Ousman Gajigo, Principal Research Economist, Development Research Department, AfDB

Moderator: **Issa Faye**, Division Manager, Development Research Department, AfDB

15:00 – 15:20

Networking Break

15:20 – 15:30

Success Stories - Introduction

15:30 – 16:30

Success Stories

Success Story I: Mobile Banking (Consultative Group to Assist the Poor – CGAP)

This session will showcase the experiences in Senegal on mobile banking, where two interesting deployments were recently developed: “Manko” implemented by Société Générale and “Fu La Neex” implemented by Partenariat pour la Mobilisation de l'Épargne et le Crédit au Sénégal (PAMECAS).

Success Story II: Senegal/ SME “Assessment Grid” (Senegalese Agency for the Development and Support of Small and Medium-Sized Enterprise – ADEPME)

This session will present the “assessment grid” tool and discuss its results to date, including the potential to help unlock finance for SMEs, implementation challenges, lessons learned and expectations for the future.

Success Story III: Agricultural Financing (Développement international Desjardins- DID)

This session will present aspects of agricultural financing with the cooperative model as means of integration, with examples of success stories, including in Burkina Faso.

Success Story IV: OTC Market Trading (FMDQ OTC PLC)

This session will feature FMDQ, a Nigerian licensed company and self-regulatory organization with a vision to become the most liquid, efficient, secure and technology-driven OTC market securities exchange platform in Africa.

Speakers:
Seykhou Oumar Ndiaye, Director of Information System and New Payment Systems, PAMECAS
Gaëtan Debuchy, CEO, Manko
Sarah Rotman Parker, Financial Sector Specialist, CGAP

Moderator: **Corinne Riquet-Bamba**, Regional Representative for West and Central Africa, CGAP

Speakers:
Thierno Seydou Nourou Sy, Director General, The National Bank for Economic Development (BNDE) of Senegal
Soyibou Ndao, Evaluation and Labelling Officer, ADEPME

Speakers:
Serge Gosselin, Director of Business Development, DID
Paule Drouin, Manager, Regional Office and West Africa Regional Program, DID
Aoua Sawadogo, Director of the Entrepreneur Financial Centre (EFC), Burkina Faso

Speakers:
Bola Onadele. Koko, Managing Director / CEO, FMDQ
Jumoke Olaniyan, Product and Market Development, FMDQ

16:30 – 17:00 **Plenary Session: Report on Parallel Sessions and Summary of the Day**

20:00 **Dinner**

DAY 2: Thursday, 12th June 2014

All Day **Marketplace of Ideas**

08:00 – 09:00 **Networking Break**

09:00 – 10:30 **Second Plenary Session: Making Cross-Border Banking Work for Africa (German Agency for International Cooperation – GIZ, World Bank, Association of African Central Banks – AACB)**

Panellists in this session will explore the prospects of cross-border banking in reducing banking costs and thereby contributing to financial deepening and outreach, and discuss the reform agenda for upgrading supervisory cooperation and increasing crisis management and resolution frameworks.

Panel:

Thorsten Beck, Professor of Banking and Finance, Cass Business School, City University London
Maria Soledad Martinez Peria, Research Manager, Finance and Private Sector Development Research Group, The World Bank
Adedapo Olagunju, Group Treasurer, Access Bank, Nigeria
Lhassen Benhalima, Head of the Banking Supervision Department, Bank Al-Maghrib / Central Bank of the Kingdom of Morocco

Moderator: **Michael Fuchs**, Financial Sector Adviser, GIZ

10:30 – 11:00 **Networking Break**

11:00 – 12:30 **Third Plenary Session: The Role of Regulation in Financial Sector Development (Stephany Griffith-Jones/Overseas Development Institute – ODI, Economic and Social Research Council – ESRC/The Department for International Development – DFID)**

Panellist will discuss how best to encourage the development of a financial system that supports inclusive growth, at the same time as avoiding the building up of systemic risk that could lead to fiscally and developmentally costly crises.

Panel:

Anand Sinha, Former Deputy Governor of Reserve Bank of India (RBI)
Caleb Fundanga, President of the Institute for Finance and Economics (IFE), Former Governor of the Bank of Zambia (BoZ)
Stephany Griffith-Jones, Financial Markets Director, IPD, Columbia University, Principal Investigator ESRC /DFID project on financial sector and regulation in low income countries, and Research Associate at ODI
Francis Mwegu, Professor of Economics, School of Economics, University of Nairobi, Member of Monetary Policy Committee and Case Study Author for ESRC/DFID Project
Charles Ackah, Senior Research Fellow, Institute of Statistical, Social & Economic Research (ISSER), University of Ghana

Moderator: **Stephany Griffith-Jones**

12:30 – 12:50 **Book Launch: Making Cross-Border Banking Work for Africa**

12:50 – 13:45 **Networking Lunch**

13:45 – 14:00 **Breakout Sessions Introduction: Long-term Finance**

14:00 – 15:00 **Breakout Sessions Track C**

Unlocking Domestic Institutional Capital for Long-Term Finance (African Development Bank – AfDB / Making Finance Work for Africa - MFW4A)

This session will explore the challenges posed by the rapid growth in long-term savings and what can be done to unlock these savings to fund long-term investment in Africa.

Panel:

Dave Uduanu, Managing Director, Pensions Alliance Limited, Nigeria

Jeffrey Jackson, Senior Private Sector Advisor, USAID

Christian Agossa, Director General, Regional Fund for Mortgage Refinancing (CRRH-UEMOA)

Jean-Claude Ngbwa, Secretary General, The Inter-African Conference on Insurance Markets (CIMA)

Moderator: **Cedric Mbeng Mezui**, Coordinator, African Financial Markets Initiative, AFMI/AfDB

Islamic Capital Markets (Gulf Bond and Sukuk Association - GBSA)

This panel session aims to place in context for an African audience, the state of global Islamic Finance, especially the Sukuk market, and what the latter can offer to African companies, projects and governments. It will additionally explore issues of developing local Sukuk markets.

Panel:

Nouran Youssef, Deputy Debt Manager, Ministry of Finance, Egypt

Hani Ibrahim, Head of Debt Capital Markets, QInvest, LLC

Debashis Dey, Partner, Capital Markets, Clifford Chance, LLP

Farid Masmoudi, Director of the Business Development and Partnership Department, Islamic Corporation for the Development of the Private Sector (ICD)

Moderator: **Michael Grifferty**, President, GBSA

15:00 – 15:20 **Networking Break**

15:20 – 17:00 **Fourth Plenary Session: Avoiding the Resource Curse and Consequences for the Financial Sector**

This session sets out to explore more structural approaches, which suitably address the developmental needs of emerging economies, and obviate the need for sterilizing inflows. Allocating natural resource revenues directly to a sovereign wealth fund is one such option. While there is some limited experience with such funds in Africa, much more effort is required to distil lessons learnt and develop good practices.

Panel:

Thorvaldur Gylfason, Professor of Economics, University of Iceland

Sony Kapoor, Managing Director, Re-Define

Rolando Ossowski, Economic Consultant and Researcher, Former Assistant Director, IMF

Moderator: **Cedric Mousset**, Lead Financial Sector Specialist, West Africa Region, The World Bank

17:00 – 17:30 **Plenary Session: Report on Success Stories and Summary of the Day**

17:30 – 18:00 **Closing Ceremony**

19:30 **Cocktail**